

Bells, TN & Largo, FL – June 24, 2025 – *Direct Customer Solutions (DCS)*, a leading independent third-party logistics provider specializing in pharmaceutical distribution and direct distribution services, is proud to announce a new strategic partnership with *PharmaLink*, the nation's premier pharmaceutical reverse distribution provider. Under this agreement, PharmaLink will serve as DCS's partner for pharmaceutical returns and reverse distribution services.

DCS, known for its fully licensed facility, refrigerated and controlled-temperature warehousing, and nationwide shipping capabilities, is taking a major leap forward to offer its manufacturer and dispenser clients a seamless "end-to-end" solution across all 50 states. This new partnership extends DCS's mission to "redefine distribution" with white-glove services for manufacturing partners and customers.

Comprehensive Returns Management:

PharmaLink brings its industry-leading reverse distribution expertise to the collaboration, handling returns processing, recall management, and secure product disposal. Their proprietary Encore® platform delivers reporting and analytics that bolsters visibility throughout the returns lifecycle.

Full Compliance & Regulatory Readiness:

Combining DCS' licensed logistics infrastructure and PharmaLink's regulatory expertise—notably in DSCSA and controlled substances—ensures full alignment with federal and state regulations. This collaboration enhances audit readiness, safety protocols, and DEA/340B compliance.

Leadership Perspectives:

"Partnering with PharmaLink as our returns provider marks a transformative step in hallmarking ourselves as a white-glove 3PL within the industry," said Darren Shirley, President of Direct Customer Solutions. *"This brings a powerful, compliant returns solution directly to our clients' fingertips."*

"We're excited to deepen our collaboration with DCS," added Thierry Beckers, President and CEO of PharmaLink. *"By integrating our Encore® platform and reverse logistics expertise with DCS's robust distribution network, we can deliver an unmatched end-to-end returns experience to the pharmaceutical industry."*

About Direct Customer Solutions

Founded in 2017 and headquartered in Bells, Tennessee, DCS is an independent 3PL specializing in white-label and high-end pharmaceutical distribution.

About PharmaLink, Inc. Based in Largo, Florida, PharmaLink is one of the nation's leading pharmaceutical reverse distribution providers. With a full spectrum of return, recall, and disposal services powered by its Encore® reporting platform, PharmaLink ensures compliance, speed, and maximum value recovery for pharmacies, manufacturers, wholesalers, and government entities.